



GLC Global
Language
Center

Global Language Translation, Inc.

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system.

The INTERNET address for GSA Advantage!™ is GSAAvantage.gov

The Multiple Award Schedule –MAS

Federal Supply Group: Professional Services

Contract Number: **47QRAA21D0066**

Contract Period: May 27, 2021 through May 26, 2026

Current as of Modification PS-0002, effective 02/23/2023

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov

Global Language Translation, Inc.

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Business Size: Small Business

"Prices Shown Herein are Net (discount deducted)"

Customer Information:

1. List of awarded special item number(s):

a.	541930	541930 RC	Translation and Interpretation Services
	611630	611630 RC	Linguistic Training and Education
	OLM		Order-Level Materials (OLM)

For full SIN descriptions visit GSA eLibrary

- b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply: **See Price Information Below.**
- c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided.: **See Below.**

2. Maximum order: **SIN 611630 - \$1,000,000.00 & SIN 541930 - \$350,000.00 & OLM \$250,000.00**

3. Minimum order: **\$100.00**

4. Geographic coverage (delivery area): **Domestic**

5. Point(s) of production (city, county, and State or foreign country): **US**

6. Prices shown herein are Net: **Discount Deducted**

7. Quantity Discounts: **Not Applicable.**

8. Prompt Payment Terms: **Net 30. Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.**

9. Foreign items (list items by country of origin): **NONE**

10. A. Time of delivery: **Discuss with contractor at time of award**

10. B. Expedited delivery: **Contact Contractor**

10. C. Overnight and 2-day delivery: **Contact Contractor**

10. D. Urgent Requirements: **Contact Contractor**

11. FOB Point(s): **Destination**

12. A. Ordering address(es): **1800 North Oak Street, Suite 1802, Arlington, VA 22209-2615**
12. B. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation(FAR) 8.405-3
13. Payment address(es): **1800 North Oak Street, Suite 1802, Arlington, VA 22209-2615**
14. Warranty provision: **Not Applicable.**
15. Export packing charges, if applicable: **Not Applicable.**
16. Terms and conditions of rental, maintenance, and repair (if applicable): **Not Applicable.**
17. Terms and conditions of installation (if applicable): **Not Applicable.**
18. A. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): **Not Applicable.**
18. B. Terms and conditions for any other services (if applicable): **Not Applicable.**
19. List of service and distribution points (if applicable): **Arlington, VA**
20. List of participating dealers (if applicable): **Not Applicable.**
21. Preventive Maintenance (if applicable): **Not Applicable.**
22. A. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): **Not Applicable.**
22. B. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor's website or other location). The EIT standards can be found at www.Section508.gov/ : **Not Applicable.**
23. Unique Entity Identifier: **EB54QBSRZUV9**
24. Notification regarding registration in System for Award Management (SAM) database: **Yes, registered.**

APPROVED PRICING and DESCRIPTIONS:

Images / Layout / Desktop Publishing

Desktop Publishing - the production of printed matter by means of a printer linked to a desktop computer, with special software. The system enables reports, advertising matter, company magazines, etc., to be produced cheaply with a layout and print quality like that of typeset books, for xerographic or other reproduction.

Static images, interactive charts, and other enhanced graphical elements necessitate special attention in the localization process. Whether your site requires something as simple as multilingual layout / desktop publishing of text or a more detailed copy adaptation process, GLC has the expertise to ensure that your images and visuals fully complement your localized copy, ensuring maximum impact in the target market.

Translation - the process of translating words or text from one language into another.

We provide linguistically accurate and culturally and idiomatically appropriate translations in any discipline, of any type of material, from English into any language, and from any language into English.

All of our written translations are completed by professional, certified human translators and editors, and go through our complete, multi-step Quality Control Process. Examples of subject matters we deal with most often are legal, medical, life sciences, business/finance, military/defense, advertising, public outreach & education, and more. However, there is no subject matter too obscure or too specialized for us to handle.

We provide two kinds of translation review services – editing and proofreading. Both services apply to previously translated materials, and we can help you determine which one will best suit your needs.

Editing & Proofreading

As part of our editing service, a professional, certified editor will review the translated material thoroughly, comparing it to its original counterpart. The material will be checked for translation accuracy as well as for grammatically and idiomatically correct language, and completeness.

GLC proofreading service involves checking mainly for grammatically and idiomatically correct language in a translated text but does not involve checking for translation accuracy or completeness, as it does not involve the comparison of the translated text to its original source document. Unless otherwise specified, both services focus on the content of the translated material and not on the formatting or layout.

****All Service types include: "Translation, Transcription, Proof Reading, Editing, File Prep, Glossary Development, Formatting, Desktop Publishing, Notarized, Repetitive, and other."**

SIN 541930 – Translation BOTH TO AND FROM, NO Security Clearance

Source Language	Target Language	Language Service Performed	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF
English	Spanish	Desktop Publishing	\$0.54	\$0.55	\$0.56	\$0.57	\$0.58
English	French	Desktop Publishing	\$0.54	\$0.55	\$0.56	\$0.57	\$0.58
English	French	Desktop Publishing	\$254.11	\$259.19	\$264.37	\$269.66	\$275.05
English	Portuguese	Desktop Publishing	\$0.44	\$0.45	\$0.46	\$0.47	\$0.48
English	Portuguese	Editing	\$180.81	\$184.42	\$188.11	\$191.87	\$195.71
English	Portuguese	Desktop Publishing	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
English	Portuguese	Translation	\$0.54	\$0.55	\$0.56	\$0.57	\$0.58
English	Russian	Editing	\$83.07	\$84.73	\$86.43	\$88.16	\$89.92
English	Chinese	Translation	\$0.44	\$0.45	\$0.46	\$0.47	\$0.48
French	English	Editing	\$190.58	\$194.39	\$198.28	\$202.24	\$206.29
English	Russian	Translation	\$0.54	\$0.55	\$0.56	\$0.57	\$0.58
English	French	Translation	\$0.54	\$0.55	\$0.56	\$0.57	\$0.58
English	Spanish	Desktop Publishing	\$1,055.52	\$1,076.63	\$1,098.16	\$1,120.12	\$1,142.52
English	Spanish	Translation	\$0.41	\$0.42	\$0.43	\$0.44	\$0.44
English	Spanish	Translation	\$0.16	\$0.16	\$0.16	\$0.17	\$0.17
English	Spanish	Desktop Publishing	\$180.81	\$184.42	\$188.11	\$191.87	\$195.71
Spanish	English	Translation	\$0.24	\$0.25	\$0.25	\$0.26	\$0.26
English	Russian	File Prep	\$1,073.99	\$1,095.47	\$1,117.38	\$1,139.72	\$1,162.52
English	Russian	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
French	English	Translation	\$0.73	\$0.75	\$0.76	\$0.78	\$0.79
Ewe	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Hausa	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Russian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Hindi	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Urdu	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Arabic	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Spanish	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Vietnamese	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
French	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Portuguese Continental	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Telegu	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Macedonian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Hebrew	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Danish	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Portuguese-B	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Lao	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Mandarin Chinese	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Slovak Czech	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Albanian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Japanese	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Hungarian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Azerbaijani	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69

German	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Polish	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Romanian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Ukrainian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Armenian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Turkish	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Serbo Croatian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Georgian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Pashto	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Korean	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Thai	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Haitian Creole	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Dutch	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Bengali	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Nepali	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Swahili	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Greek	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Somali	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Sinhala	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Italian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Bulgarian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Slovenian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Burmese	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Indonesian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Malagasy	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Mongolian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Afrikaans	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Tibetan/Mandarin	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Malay	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Finnish	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Luganda	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Zulu	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Tigrinya	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Bangla	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Amharic	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Gujarati	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Punjabi	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Kyrgyz	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Tamil	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Norwegian	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69
Tagalog	English	Translation	\$0.64	\$0.65	\$0.66	\$0.67	\$0.69

611630 - Labor Categories

Labor Category/Service Title	Year 2 05/27/2022 – 5/26/2023	Year 3 05/27/2023 – 5/26/2024	Year 4 05/27/2024 – 5/26/2025	Year 5 05/27/2025 – 5/26/2026
Language Instructor I	\$65.91	\$67.23	\$68.57	\$69.94
Language Instructor II	\$67.85	\$69.21	\$70.59	\$72.00
Distance Learning Mentor	\$60.11	\$61.31	\$62.54	\$63.79
Substitute	\$64.52	\$65.81	\$67.13	\$68.47
Language Tester	\$66.81	\$68.15	\$69.51	\$70.90
Rater	\$76.49	\$78.03	\$79.59	\$81.18
Temp Tester I	\$66.52	\$67.85	\$69.21	\$70.59
Temp Tester II	\$74.11	\$75.59	\$77.10	\$78.64
Curriculum Specialist	\$79.51	\$81.10	\$82.72	\$84.37
Digital Media Editor	\$67.85	\$69.21	\$70.59	\$72.00
Program Manager	\$90.68	\$92.49	\$94.35	\$96.23

Labor Category/Service Title	Labor Category/Service Description	Minimum Education	Minimum Years of Experience
Language Instructor I	Plan and/or conduct small and/or large group language classes, both in person and remotely, using directed language teaching methodologies and techniques, equally stressing meaningful input, meaningful output, fluency, and language. Provide students with encouragement and constructive feedback. Apply classroom management techniques to provide a respectful, student-centered environment conducive to learning. Conduct informal or formal progress assessments and/or administer weekly quizzes and assessments to evaluate student progress.	High School	1
Language Instructor II	All Required Qualifications within the Language Instructor I labor category apply.	Bachelors	3
Distance Learning Mentor	Mentor language training students in 45-minute online or telephone mentoring sessions with each student on a weekly basis.	Bachelors	1

Substitute	Substitutes may perform all duties listed under Language Instructor I and II.	None	3
Language Tester	Serve as Tester for language proficiency examinations, interacting with the examinee in the Tester's native language or a language in which the Tester has near-native proficiency. Proficiency tests may be face-to-face or by digital video conference or another technology-based medium (such as telephone, recorded audio, recorded video).	Bachelors	1
Rater	Serve as a Rater for language proficiency examinations, performing flexibly in the role of either a Tester or Examiner as needed due to the testing schedule. Proficiency tests may be face-to-face or by digital video conference or another technology-based medium (such as telephone, recorded audio, recorded video). Participate in the creation and piloting of new materials and tasks to be used in language testing. Participate in the production of audio or video materials for use in conjunction with testing training. Participates in quality assurance activities, such as quality control and third rating or blind rescoring of recorded tests. Adhere to all guidelines and follow all procedures regarding testing material security and safeguarding test score data.	Bachelors	1
Temp Tester I	Serve as Tester for language proficiency examinations, in the Tester's native language or a language in which the Tester has near-native proficiency.	Bachelors	3
Temp Tester II	Serve as Tester for language proficiency examinations, in the Tester's native language or a language in which the Tester has near-native proficiency.	Bachelors	3
Curriculum Specialist	With minimal direction and maximum coordination lead groups in the development of language training materials in reference materials and/or in the development of relevant instructional research and development. With minimal direction and maximum coordination manage the development and implementation of new specialized language training programs for domestic and overseas use. Assist other language professionals, in a mentoring role, by, among	None	3

	other things, developing models that reflect "best practices" as defined by the field of Instructed Second Language Acquisition.		
Digital Media Editor	Collaborate with others to perform assigned task or execute single handedly the creation of digital content based around the current language curriculum including but not limited to the readability, structure, organization, style, and formatting of all digital content. Collaborate with others in the creation and formatting of language content to improve the online usage of various language learning tools. Collaborate with others in all stages of the Curriculum Design Process in helping create and format the online environment for the language curriculum. Collaborate with others in providing training to all staff on using educational technology and other tools in creating and maintaining language curriculum. Collaborate with others in content creators to establish processes and deadlines for the editing workflow.	Bachelors	1
Program Manager	Lead the transition plan at all phases. Monitor employee recruiting and retention practices on a regular basis. Apply knowledge of Contractor personnel management (including responsibilities under all applicable labor laws) to monitor activities of the Contractor employees. Apply management and leadership skills in consulting, coaching, mentoring and directing Contractors from diverse cultural and ethnic backgrounds when issues requiring intervention arise. Coordinate training, coaching and development of Contractors as needed to ensure high quality language instruction and performance. Monitor and track Contractor time and attendance to ensure that Contractors are at work and in class as assigned. Design and maintain spreadsheets to monitor Contractor staffing allocations. Track open positions and coordinate resources to fill in a timely manner. Monitor and manage the performance of contract staff. Conduct observations of contract staff performance to ensure high performance standards are being met. Implement performance improvement plans when necessary, tracking compliance Lead all quality control efforts. Participate in client meetings and have current, accurate information to report regarding program performance. Provide timely reports as required and requested. Proactively anticipate risk issues and provide mitigation plans.	Bachelors	2

SCLS Eligible Labor Category	SCLS Equivalent Code Title	Wage Determination No.
Translation Services - All	30110 -Foreign Language Translator	1987-0989

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).